

## Advancement Summit

### Monday, March 24

Room: Sierra

9:30 am - 12:00 pm	Advancement Committee Meeting
1:00 pm - 2:30 pm	Expert Hour: Annual Pass Holder to Donor
2:45 pm - 4:00 pm	Expert Hour: Annual Giving Best Practices
4:00 pm - 5:00 pm	Stewardship Deep Dive
6:30 pm - 8:30 pm	WOOTOO! Mixer

### Tuesday, March 25

Room: Sierra

9:00 am - 10:30 am	Expert Hour: Successful Capital Campaigns
10:45 am - 12:00 pm	Expert Hour: Membership Best Practices
1:15 pm - 5:15 pm	Round-table Discussions

### Wednesday, March 26

Room: Sierra

9:00 am - 10:30 am	Expert Hour: Philanthropic Memberships/Donor Circles
10:45 am - 12:00 pm	Expert Hour: The Development Marketing Marriage
1:00 pm - 2:00 pm	Managing for Fundraising Success
2:15 pm - 5:15 pm	Progressive Session: Events, Events, Events, and Events!

### Thursday, March 27

Room: Sierra

10:30 am - 12:30 pm	Navigating Difficult Donor Conversations and Prioritizing Self-care
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